

SUPREME SPONSOR



Suzlon



Gamesa

PLATINUM SPONSOR



Mytrah

GOLD SPONSOR



Enercon



ReGen PowerTech



Vestas



CLP Power



GE Energy



Leitner Shriram



Techno Electric



IL & FS



Siemens

SUPPORTERS



Indowind



WinDForce



Tata Power

HOSPITALITY PARTNER



Le Meridien



Vivanta by Taj Surya

MEDIA PARTNERS



EQ International



Energetica



Power Insight



Global Energia

KNOWLEDGE PARTNER



Price Water House
Coopers



3rd International Wind Conference and Exhibition (WE20 by 2020)

on

Exhibition : 5th, 6th & 7th February 2012

Conference : 6th & 7th February 2012

at

CODISSIA Trade Fair Complex, Coimbatore, Tamilnadu



ORGANISED BY



Indian Wind Power Association



World Wind Energy Association
Bonn, Germany

INSTITUTIONAL PARTNERS



Ministry of New and
Renewable Energy



Indian Renewable Energy
Development Agency



Centre for Wind Energy Technology



TUV Rheinland, India



World Wind Energy Technology Platform



Maharashtra Energy Development Agency



Tamil Nadu Energy Development Agency

Winds
Winds

Life Line for many
Future of Energy - Energy of Future

With increasing debate on Climate Change and Energy Security related issues, wind energy has emerged as one of the most promising energy resource. It is time that the national governments recognize this and set ambitious targets to enable faster deployment as well as more efficient harnessing of wind energy. Since, the year 2010, IWPA is organizing this WE20 by 2020 Conference and Exhibition series with the single objective to find technical, financial, commercial, policy and regulatory solutions to achieve 20%

grid penetration (at least in local grids) in India by 2020 by drawing in the best of the best from India and the World to deliberate and discuss the involved issues. This means that annual Wind Energy installations have to escalate to 5,000 MW to reach this target, from the present additions of about 2,500 MW per year. From this year, World Wind Energy Association which organizes various continental, national and regional wind energy events is also joining us in this crusade.

The 3rd International Wind Conference and Exhibition (WE20 by 2020) in the series will take up the issues left from the 2nd Conference. The focus will be on :

**Modern machines and Grid Management
Technology
Wind Management
Policies and Regulations**



Programme Advisor

Mr. Jami Hossain

Chief Mentor & Founder, M/s. WindForce Management Services, Gurgaon
Treasurer, World Wind Energy Association, Bonn, Germany

Exhibition Chairman

Mr. R. Palaniswami

Managing Director, M/s. Rangasayee Alloy Castings, Coimbatore

Advisory Panel

The conduct of the Conference and Exhibition will be guided by a panel of experts comprising of the following :

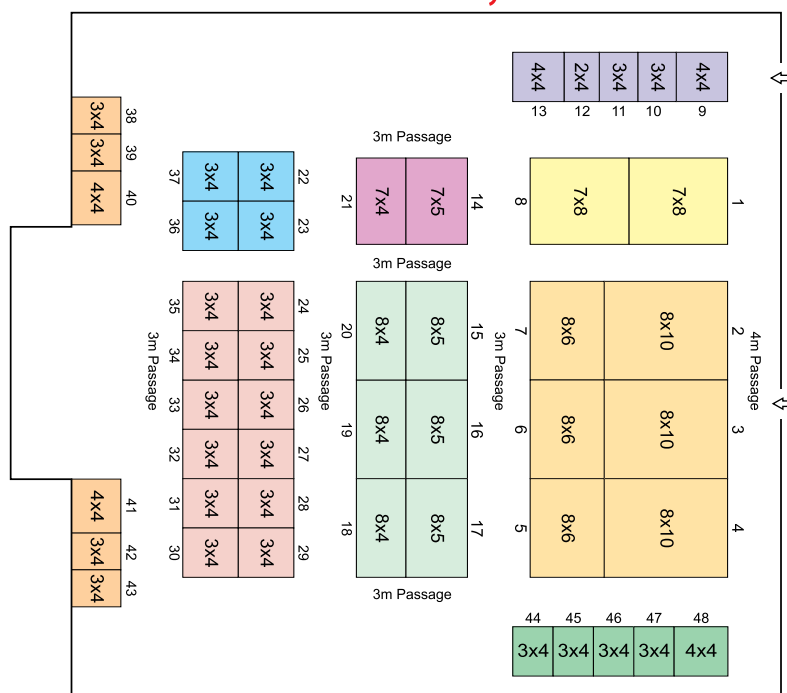
- **Dr. Anil Kane**
President Emeritus, World Wind Energy Association, Bonn, Germany
- **Prof. Dr. He Dexin**
President, World Wind Energy Association, Bonn, Germany
- **Mr. P.R. Ramasubrahmaneya Rajha**
Chairman & Managing Director, Madras Cements, Chennai
- **Mr. M.K. Deb**
Managing Director, Consolidated Energy Consultant Ltd, Bhopal, M.P.
- **Mr. Shashi Shekhar**, Joint Secretary, MNRE, New Delhi
- **Dr. S. Gomathinayagam**
Executive Director, C-WET, Govt. of India, Chennai
- **Dr. K.P. Sukumaran**, Project Staff, MNRE, New Delhi
- **Dr. Dillip Nigam**, Director, MNRE, New Delhi
- **Mr. Suresh Prabhu**
Former Minister of Power, Government of India, New Delhi
- **Mr. V. Subramaniam**, (IAS Retd.)
Former Secretary MNRE, New Delhi
- **Mr. Amit Kumar**, Director - Energy Environment Technology Development Division, TERI, New Delhi
- **Dr. V. Bhakthavatsalam**, Energy Consultant, New Delhi
- **Mr. Ramesh Kymal**
Chairman & Managing Director, Gamesa Wind Turbines P. Ltd. Chennai
- **Mr. Chetan Mehra**, Managing Director, Weizmann Limited, Mumbai
- **Mr. Sunil Jain**
Chief Operating Officer, Green Infra Limited, New Delhi
- **Dr. R. Venkatesh**, President, EPCOS India Pvt. Ltd., Nashik
- **Dr. V. Bapaeshwar Rao**,
Vice President - Business & Development, Suzlon Energy Limited, Chennai
- **Mr. U.B. Reddy**
Chief Operating Officer, Mytrah Energy (India) Limited
- **Mr E.J. Ferdinand**, Vice President, Siemens Limited, Vadodara
- **Mr. S.V Arumugam**, Vice Chairman, IWPA
- **Prof. K. Kasthoorirangaian**, Chairman, IWPA
Vice President, World Wind Energy Association, Bonn, Germany

Who Should Participate?

1. Wind Farm Developers
2. Wind Turbine Manufacturers
3. Ancilliary Equipment Manufacturers
4. Power Exchanges
5. Utilities
6. Service Providers
7. Administrators, Regulators, Policy Makers
8. Financial Institutions
9. Other Stakeholders in Wind Energy
10. Private Equity Funds, Pension Funds, Underwriters
11. NGOs



Exhibition Stall Layout



Hall A (Air Conditioned)

Visit our Website : www.windpro.org



Sponsorship Opportunities and Benefits

Sponsoring this international conference will provide an excellent opportunity to be an integral part of the growing wind energy business. It is an opportunity to express support for the environment and growing wind industry and build visibility for the company's brand.

Exhibit your Products and Services

The Conference cum Exhibition offers exceptional opportunities to display their products and services to professionals and stakeholders from across the Wind industry. Those who need stalls may ask for booking forms and rules.

Stall Size : 3 x 4 metre – Rs 80,000 (For 3 Days). Bigger stall may be provided if needed, 10% early bird Discount is available for payment upto 20th December 2011.

Advertisement Opportunities

The proceedings of the conference will be published in a book form which will serve as a vital reference document for everyone concerned with Wind Energy. Advertisement Opportunities are available for advertising your product.

S.No	Location of the Advertisement	Tariff in ₹	Tariff in €
1	Back Cover (Multi Colour)	60,000	923
2	Front Inside Cover (Multi Colour)	50,000	770
3	Page Facing Front Inside Cover (Multi Colour)	40,000	615
4	Back Inside Cover (Multi Colour)	45,000	693
5	Inside Full Page (Multi Colour)	35,000	539
6	Inside Half Page (Multi Colour)	20,000	307

Programme Contents

WTG Technology & Manufacturing Challenges and Prospects in India Financing WE Challenges & Opportunities Ahead : Balance sheet Financing, Project Financing & Lease Financing	Scope and Prospects for IPPs Challenges & Advances in wind farm Asset Management (O&M)
State Specific WE Policies & Inter-state Issues Regulators & Utility Issues Revenue Stream Options (Feed-in-tariff + REC market + Group Captive + 3 rd party sale of WE	Indian Grid code & Wind Forecasting Scope, Prospectus and way ahead for Repowering Older wind farms CDM, REC Market Issues
Wind Turbine Manufacturer's Presentation, Service Providers' Presentation, Concluding Session	Discussion on GST and DTC Related Issues.

Sponsorship Benefits and Contributions

Benefits	Supreme Sponsor/ Partner State	Platinum Sponsor	Gold Sponsor	Silver Sponsor	Associate	Supporter	Lunch/Dinner (1 Day)	Exhibitor
In ₹ (Rs.)	1.5 Million	1 Million	0.5 Million	0.4 Million	0.25 Million	0.1 Million	1 Million	0.08 million per 12 sq mtr*
In € (Euro)	25,000	16,800	8,400	7,000	4,200	1,700	16,800	1,400 per 12 sq mtr*
Complimentary Registration	15	10	5	4	3	2	10	x
CEO on Dias	√	√	x	x	x	x	x	x
Advertisement in Conference Proceedings	Spread 2 Pages	Full Colour Page	Full Colour Page	1/2 Colour Page	x	x	Full Colour Page	x
Acknowledgment in Conference Brochure	√	√	√	x	x	x	√	x
Company Profile (Brochure) in the Conference Kit	√	√	√	x	x	x	√	x
Company Name & Logo at the Backdrop of the Venue	√	√	√	x	x	x	√	x
Exhibition Unbuilt Space	80 Sq Mtr	48 Sq Mtr	35 Sq Mtr	28 Sq Mtr	24 Sq Mtr	16 Sq Mtr	48 Sq Mtr	x

Delegates Registration Fees

S.No	Category	Fees in ₹	Fees in €
1	General delegates - Payment on or before 15.12.2011	8000	123
	General delegates - Payment after 15.12.2011	9000	138
2	Members of IWPA	5000	77
3	Professors and Bonafide Students	1500	23

Payments

All payments to be made by Demand Draft/Cheque Favoursing "Indian Wind Power Association" Payable at Chennai.
Cash may also be paid for spot registration.

About Indian Wind Power Association (IWPA)

The Indian Wind Power Association (IWPA) is an 1200 Members strong pan India Association of the People who have invested in the Wind Power sector. The other members include stake holders like the turbine manufacturers, ancillary equipment manufacturers and service providers. The Association's activities are governed by a National Council having 36 Members. The National office of the Association is located at Chennai and has its Regional Office at Delhi and state offices at Mumbai, Hyderabad, Ahmadabad, Bengaluru and Jaipur. The main objective of the Association is to promote the wind power in the World.

About the Venue

Coimbatore (Kovai) is situated on the banks of Noyyal river about 500 kilometres (311 mi) southwest of Chennai with excellent air, rail and road connectivity from all over India. It is the second largest city in Tamilnadu with over 25,000 small, medium and large scale Industries and 2 IT SEZs. It is also major commercial centre known as the "Manchester of India". Textiles, Manufacturing, Software services, Education and health care are the major industries thriving here.

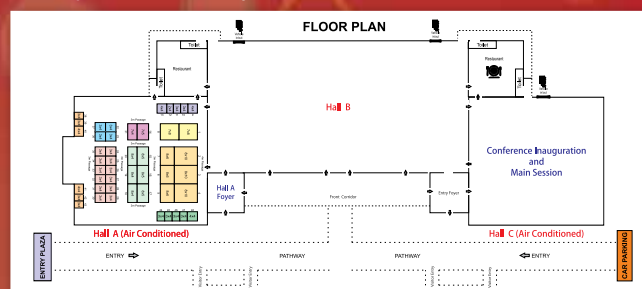
Coimbatore boasts of 7 Universities, 2 medical colleges and over 54 Engineering Colleges and 70 Arts and Science colleges and is an emerging medical tourism destination with many super speciality hospitals and as many as 750 hospitals and medical centres in total. The hill stations of Ooty, Coonoor and Valparai are close to the city making it a good tourist attraction throughout the year with many 5, 4, 3 star and budget hotels.

Coimbatore has a pleasant, salubrious climate with temperature ranging 19 to 35 degree c (66 to 95° F) Due to its proximity to thickly forested mountain ranges and the cool breeze blowing through the Palghat gap during the monsoon seasons.

About World Wind Energy Association (WWEA)

WWEA is an international non-profit association embracing the wind sector worldwide, with members in more than 100 countries. WWEA works for the promotion and worldwide deployment of wind energy technology, providing a platform for the communication of all wind energy actors worldwide, advising and influencing national governments and international organizations and enhancing international technology transfer.

CODISSIA Trade Fair Complex is the Premier Purpose - built trade fair centre on National Highway (NH-47), which is near to Airport within the city limits on 40 Acres of land and is one of the



largest modern exhibition venue in the country and has constructed a palatial building in a plinth area of 1,60,000 sq.ft facilities of International Standards.

For more Information on the conference and Delegate Registration please Contact :

Mr. M. Shankar

Executive

+91-90420 31477

iwpacno@windpro.org

Dr. Rishi Muni Dwivedi

Secretary General

+91-98404 00024

secretary.general@windpro.org

Indian Wind Power Association

603, 'C' Block, Pioneer Complex

1075, Avinashi Road

COIMBATORE - 641 018

Tamilnadu

Tel : +91 422 - 6585908

E, 6th Floor, Shakthi Tower - 1

766, Anna Salai

CHENNAI - 600 002

Phone : +91 44 - 45504036

Tel Fax : +91 44 - 45504281

www.windpro.org